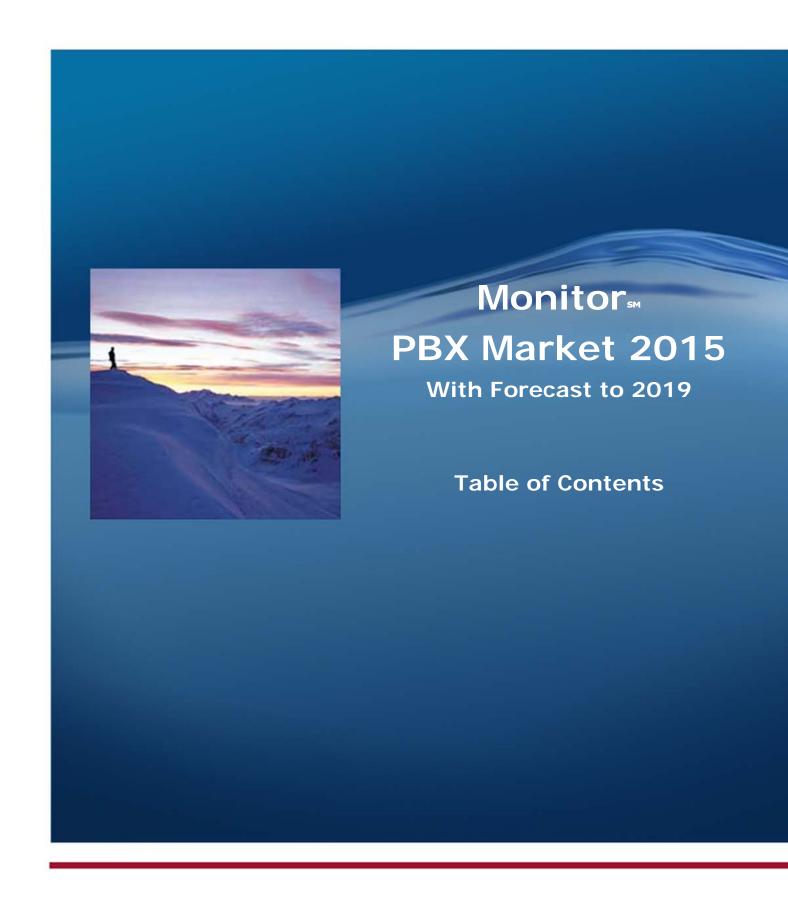
## **EasternManagementGroup**



## PBX Market 2015 (2014/2015)

Shipments		Lines	Systems
PBX	Analog-Digital		
	IP		
Cloud	Hosted		
	Private		
Other	Open Source		

Shipments		Lines	Systems
Line Sizes	1		
	2-5		
	6-10		
	11-16		
	16-20		
	21-25		
	26-30		
	31-40		
	41-50		
	51-60		
	61-70		
	71-80		
	81-90		
	91-100		
	100-150		
	150-250		
	250-500		
	501-1,000		
	1,001-5,000		
	5,001-10,000		
	10,001-20,000		
	20,001 +		

	Lines	Systems
Northeast		
Mid-Atlantic		
Southeast		
Central		
Southwest		
Pacific		
West		
	Mid-Atlantic Southeast Central Southwest Pacific	Northeast Mid-Atlantic Southeast Central Southwest Pacific

Shipments		Lines	Systems
Vendor	By Vendor		

Shipments			Lines	Systems
Markets	INDUSTRY	VERTICAL MARKET		
	MANUFACTURING	FAB METALS		
		SURF TRANSP MFG		
		PETROLEUM		
		ELEC/ELECTR MFG		
		METALS/MINERALS		
		COMP/OFFICE PRODS		
		PACKGD GOODS MFG		
		CHEMICALS		
		AEROSPACE		
		CONSUMER PRODS		
		FOREST/PAPER		
		RUBB/LEATH/TEXTLS		
	COMMUNICATIONS/	TELECOMMUNICATIONS		
	COMPUTERS	COMP & DP		
		MEDIA		
	TRANSPORTATION/	FREIGHT TRANSP		
	UTILITIES	PASSENGER TRANSP		
		REGUL UTILITIES		
	RETAIL/WHOLESALE	WHOLESALE DISTR		
		RETAILERS		
		DISTRIBUTORS		
	LODGING	LODGING		
	FINANCIAL SERVICES	BROKERAGE		
		BANKING		
		INSURANCE		
	SERVICES	PROF SERVICES		
		BUSN/PERS SVCS		
		EDUC INFO SVCS		
		CONSTR/REAL EST		
		RECREATION		
	EDUCATION	EDUCATION		
	HEALTH	HEALTH		
	GOVERNMENT	FEDERAL GOV		
		STATE/LOCAL GOV		

Shipments	Lines	Systems
5-year Forecast		

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