

Eastern Management Group

Open Source PBX: Market Size, Forecast and Analysis



Open Source PBX: Market Size, Forecast and Analysis

Open Source is 18 percent of all PBX sales in North America. It now accounts for more new lines than any single conventional PBX or key system manufacturer.

While an Open Source PBX can be free, it pulls through a lot of revenue for businesses in the trade. Businesses that install an Open Source PBX are spending substantial amounts of money on GUIs, PBX appliances, gateways, SIP phones, VoIP trunking and installation.

At the same time, with costs that can be 25-50 percent less than a conventional PBX or key system, eight of 22 vertical industries have more returning customers than new ones. In fact returning customers are now the majority of the Open Source PBX market.

Open Source PBX: Market Size, Forecast and Analysis is the only comprehensive examination of the market ever performed by a market research firm. The study exhaustively evaluates every topic pertaining to Open Source PBXs we could think of:

- Market by line size
- Market by vertical industry
- Open Source software
- GUIs, distributions and downloads
- PBX appliances
- SIP phones
- VoIP Trunking
- Resellers and VARS

The report is an exhaustive analysis of the market today, and contains forecasts for the next several years.

Based on information gathered from over 7,000 companies, Open Source PBX: Market Size, Forecast and Analysis is the most comprehensive PBX analysis performed by The Eastern Management Group in our 30 year history of studying, analyzing and reporting on the PBX market.

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Gateways

- Aculab
- ATCOM
- AudioCodes
- Cisco
- D-Link
- Dialogic
- Digium
- Grandstream
- IPCop
- Linksys
- Media5
- Multi-Technical
- NETGEAR
- OpenVox
- Patton
- PIKA
- Quintum
- Redfone
- Rhino
- Sangoma
- Sonus
- VegaStream

Sip Phones

- Aastra
- Cisco
- Grandstream
- Linksys
- Polycom
- snom

PBX Appliances

- 3Com
- Aastra
- Critical Links
- Digium
- Fonality
- Intuitive Voice Technology
- Nortel-Pingtel
- SimiComm

VoIP Trunking

- AT&T
- Bandwidth.com
- BroadVoice
- Cbeyond
- Junction Networks
- Les.Net
- Teliax
- Unlimitel.ca
- Vitelity
- VoicePulse

PBX Manufacturers

- Aastra
- Avaya
- Cisco
- Iwatsu
- Mitel
- NEC
- Nortel
- ShoreTel
- Siemens
- Toshiba

Table of Software Analyzed

Open Source Software

- Asterisk
- Call Weaver
- FreeSWITCH
- sipX
- YATE

GUIs Distributions and Downloads

- Asterisk Business Edition
- Asterisk GUI
- Asterisk NOW
- Druid
- Elastix
- Evolution PBX Basic Edition
- FreePBX
- PBX in a Flash
- Switchvox Free Edition
- trixbox CE
- trixbox Pro Free
- Thirdlane

Table of Vertical Industries Analyzed

- Agriculture
- Banking
- Communications
- Construction/Engineering
- Education and Religion
- Energy/Utility
- Finance/Insurance
- Government
- Healthcare
- Holding Company
- Hotel
- Management Consulting
- Manufacturing
- Real Estate
- Retail
- Services
- Technology Hardware/Software/Data Services
- Transportation
- Wholesale Trade
- Other Technology

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 - Agriculture
 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance
 - Government
 - Healthcare
 - Holding Company
 - Hotel

- Management Consulting
- Manufacturing
- Real Estate
- Retail
- Services
- Technology Hardware/Software/Data Services
- Transportation
- Wholesale Trade
- Other Technology
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 - Agriculture
 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance
 - Government
 - Healthcare
 - Holding Company
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 - Management Consulting
 - Manufacturing
 - Real Estate
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 - Services
 - Technology Hardware/Software/Data Services
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 - Other
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 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance
 - Government
 - Healthcare
 - Holding Company
 - Hotel
 - Management Consulting
 - Manufacturing
 - Real Estate
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 - Services
 - Technology Hardware/Software/Data Services
 - Transportation
 - Wholesale Trade
 - Other Technology
 - Other

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 - Agriculture
 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance
 - Government
 - Healthcare
 - Holding Company
 - Hotel
 - Management Consulting
 - Manufacturing
 - Real Estate
 - Retail
 - Services
 - Technology Hardware/Software/Data Services
 - Transportation
 - Wholesale Trade
 - Other Technology
 - Other
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 - Agriculture
 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance
 - Government
 - Healthcare
 - Holding Company
 - Hotel
 - Management Consulting
 - Manufacturing
 - Real Estate
 - Retail
 - Services
 - Technology Hardware/Software/Data Services
 - Transportation
 - Wholesale Trade
 - Other Technology
 - Other
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 - Agriculture
 - Banking
 - Communications
 - Construction /Engineering
 - Education and Religion
 - Energy/Utility
 - Finance/Insurance

- Government
- Healthcare
- Holding Company
- Hotel
- Management Consulting
- Manufacturing
- Real Estate
- Retail
- Services
- Technology Hardware/Software/Data Services
- Transportation
- Wholesale Trade
- Other Technology
- Other

116. Market Share by Number of Employees by Vertical Industry

- Agriculture
- Banking
- Communications
- Construction /Engineering
- Education and Religion
- Energy/Utility
- Finance/Insurance
- Government
- Healthcare
- Holding Company
- Hotel
- Management Consulting
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